



ANDREW CHENEY

CRE, CCIM, SIOR
PRINCIPAL

SPECIALIZING
IN OFFICE
BROKERAGE

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PARTIAL CLIENT LIST

- Arizona Humane Society
- ASU University Realty
- Balfour Beatty Construction
- Buchanan Street Partners
- California Casualty
- CopperPoint Mutual Insurance
- Cypress Office
- Enterprise Bank
- Everest Holdings
- Flex Technology Group
- Furst Properties
- Greater Phoenix Economic Council (GPEC)
- Greater Phoenix Leadership
- Griffin Partners
- Holualoa
- Lincoln Property Company
- Mindbody
- Oaktree Capital
- Opus
- Plaza Companies
- Regent Properties
- Ryan Companies
- Thomas Title
- U.S. Bank
- USAA Real Co.
- Valley of the Sun United Way
- ViaWest Group

PROFILE

Mr. Cheney specializes in the representation of landlords and tenants, focusing on the leasing and sales of office properties in the metropolitan Phoenix real estate market. A second generation Arizonan, Mr. Cheney's extensive experience includes representing nationally recognized landlords such as Ryan Companies, Opus Group, Oaktree Capital and USAA Real Co.; and national tenants such as Motorola, Balfour Beatty Construction, Flex Technology Group and HDR Engineering. Mr. Cheney is deeply committed to the industry and takes active leadership roles within elite organizations such as SIOR and NAIOP. Cheney served as the 2018 NAIOP Arizona Chapter Chairman of the Board. He is one of 33 professionals worldwide who hold the CRE, CCIM and SIOR designations.

CAREER SUMMARY

Mr. Cheney has completed over 1350 transactions totaling over 5 million square feet valued in excess of \$1 billion in consideration.

Notable Recent Transactions Include:

» Limelight Networks at SkySong	37,755 SF
» SmithGroup	22,858 SF
» WestCoast Ultrasound at Park Central	20,050 SF
» Sale of The Corporate at Pima Center	272,000 SF
» Child Help	13,994 SF
» Planned Development Services	13,750 SF

Notable Awards Include:

- » NAIOP Arizona Chapter Principal Member of the Year
- » 40 under 40 - Phoenix Business Journal
- » NAIOP National Developing Leader of the Year
- » NAIOP Arizona Chapter Emerging Broker of the Year
- » Former world ranked professional tennis player
- » Four-time U.S. Father/Son Doubles Champion
- » Formerly ranked #88 in the U.S. Tennis Association Open Division

EXPERIENCE

- 2003 to present: Lee & Associates / Principal
- 2000 to 2003: ATP/ITF Professional Tennis Tour

EDUCATION

- Bachelor of Science in Civil Engineering, University of California at Irvine
- State of Arizona Real Estate License
- Awarded Counselors of Real Estate (CRE) designation
- Awarded Certified Commercial Investment Member (CCIM) designation

COMMUNITY INVOLVEMENT

- 2018 NAIOP Arizona Chairman of the Board
- NAIOP Arizona Board Member
- NAIOP Arizona Executive Committee
- Phoenix Men's Art Council
- FBI Citizens Academy Graduate and Alumni Association Member
- Arizona CCIM Chapter past Board Member
- Past Lee & Associates Board Member
- Guarrant Foundation Board Member



LOCAL EXPERTISE. INTERNATIONAL REACH. WORLD CLASS.